



CORRIGENDUM No.3 dated 21.01.2021

RFP for Selection of Project Management (PMU) for strengthening of MSME ecosystem in the state of Haryana

This Corrigendum No. 3 forms an integral part of the RFP for Selection of Project Management (PMU) for strengthening of MSME ecosystem in the state of Haryana (**tender id 2020_HRY_152544_1**).

I. Extension of Bid Submission Date

The deadline for submission of EMD, bids, and opening date of the bids for Selection of Project Management (PMU) for strengthening of MSME ecosystem in the state of Haryana is being extended as indicated in table below:

Bid Reference	Date
EMD Submission End Date	22.02.2021
Bid Submission End Date & Time	22.02.2021 at 3.00 PM
Time and date of online opening of technical bids	22.02.2021 at 3.30 PM

II. Revision in RFP Conditions

Following conditions for the bidders stand revised for the RFP for Selection of Project Management (PMU) for strengthening of MSME ecosystem in the state of Haryana:

S. No.	Clause in the RFP & Page No.	Original Clause in the RFP	Revised Clause
1.	5.1(i)(2), Page No. 24	<p>Criteria, sub-criteria, and point system for the Detailed Evaluation of Technical Proposals are :</p> <p>i. Previous Experience :</p> <p>The bidder should have at least experience of 4 projects (2 points per project) for preparing Detailed Project Report for a Common Facility Centre/ Infrastructure Development within a cluster. Only those projects will be considered whose DPR has been accorded approval by</p>	<p>Criteria, sub-criteria, and point system for the Detailed Evaluation of Technical Proposals are :</p> <p>i. Previous Experience :</p> <p>The bidder should have at least experience of 4 projects (2 points per project) for preparing Detailed Project Report for a Common Facility Centre/ Infrastructure Development within a cluster. Only those projects will be considered whose DPR has been</p>

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		GoI and projects in northern India will be given weightage.	accorded final approval by GoI in last 7 years.
2.	5.1(i)(5), Page No. 25	<p>i. Previous experience At least one project under MSE-CDP scheme, assisted by the bidder, should have received completion letter from the State implementing agency (2.5 points). The project implementing agency should have received GoI grant of more than Rs.10.00 crore. Additional 2.5 points if completed project is in Haryana</p>	<p>i. Previous experience Bidder should have facilitated the State Government in receipt of GoI grant-in-aid under various Central Government Schemes:</p> <p>i. GoI grant-in-aid received worth more than Rs.10.00 Crore but less than Rs.20.00 Crore: 2.5 Marks.</p> <p>ii. GoI grant-in-aid received worth more than Rs.20.00 Crore: 5 Marks</p>
3.	S. No. 1, Page No. 25	<p>Professional staff qualifications and competence for the assignment Team Leader cum MSME Development Expert</p> <p>Education Qualification: B.E./B. Com/ B. Tech. and Post-Graduation i.e. MBA, M. Com, M. Tech, MCA or equivalent</p> <p>Overall experience of 15 years with minimum 5 years in Government sponsored projects. Experience of leading at least 5 projects in MSME sector development in the country with government/ bilateral and multilateral agencies.</p> <p>Experience of working towards increasing productivity of MSMEs under following domains of MSME development:</p> <p>i. Leading 5 CFC cluster development projects with DPR approval: 2 Points</p> <p>ii. Enhancement of marketing linkages: 1 Points</p> <p>iii. Technology upgradation/ Process improvements: 1 Points</p> <p>iv. Linkages with Business Development Service Providers: 1 Points</p>	<p>Professional staff qualifications and competence for the assignment Team Leader cum MSME Development Expert</p> <p>Education Qualification: B.E./B. Com/ B. Tech. and Post-Graduation i.e. MBA, M. Com, M. Tech, MCA or equivalent</p> <p>Overall experience of 10 years with minimum 5 years in Government sponsored projects. Experience of leading at least 5 projects in MSME sector development in the country with government/ bilateral and multilateral agencies.</p> <p>Experience of working towards increasing productivity of MSMEs under following domains of MSME development:</p> <p>i. Leading 5 CFC cluster development projects with DPR approval: 2 Points</p> <p>ii. Enhancement of marketing linkages: 1 Point</p> <p>iii. Technology upgradation/ Process improvements: 1 Point</p> <p>iv. Linkages with Business Development Service Providers: 1 Point</p>

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S. No.	Clause in the RFP & Page No.	Original Clause in the RFP	Revised Clause
4.	3.6(b) Page No. 75	<p>1.1 Consultant's Actions Requiring Employer's Prior Approval</p> <p>(b) Subcontracts: The Consultant may subcontract work relating to the Services to an extent and with such experts and entities as may be approved in advance by the "Employer". Notwithstanding such approval, the Consultant shall always retain full responsibility for the Services. In the event that any Sub Consultants are found by the "Employer" to be incompetent or incapable or undesirable in discharging assigned duties, the "Employer" may request the Consultant to provide a replacement, with qualifications and experience acceptable to the "Employer", or to resume the performance of the Services itself.</p>	<p>1.2 Consultant's Actions Requiring Employer's Prior Approval</p> <p>(b) Subcontracts: The Consultant may sub-contract work relating to the Services to an extent and with such individual experts as may be approved in advance by the "Employer", however no work can be subcontracted to any firm/ company. Notwithstanding such approval, the Consultant shall always retain full responsibility for the Services. In the event that any Sub Consultants are found by the "Employer" to be incompetent or incapable or undesirable in discharging assigned duties, the "Employer" may request the Consultant to provide a replacement, with qualifications and experience acceptable to the "Employer", or to resume the performance of the Services itself.</p>
5.	Pg. 15, Point 3.10	<p>3.10. Earnest Money Deposit</p> <p>i. An EMD of Rs.15,00,000, in the form of DD drawn in favour of Bureau of Industrial Policy & Promotion, Haryana and payable at Chandigarh, must be submitted along with the Proposal. EMD can also be submitted in form of renewable Bank Guarantee in favour of Bureau of Industrial Policy & Promotion, Haryana. Additional security equivalent to the shortfall in 2% of the financial bid will be sought by the department from the successful bidder and the amount of EMD already obtained shall be adjusted in the same.</p>	<p>3.10. Earnest Money Deposit</p> <p>i. It has been clarified to the bidder that the physical original copy of EMD instrument to be submitted at the client office.</p> <p>(In addition to the original clause of the RFP)</p>

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		<p>ii. Proposals not accompanied by EMD shall be rejected as non-responsive.</p> <p>iii. No interest shall be payable by the Employer for the sum deposited as earnest money deposit.</p> <p>iv. The EMD of the unsuccessful bidders would be returned back within one month of signing of the contract with successful bidder.</p>	
6.	Pg. 26, Point 5.1 (iii)(9)	<p>Key Professional Staff Qualification and competence for the assignment</p> <p>S.No.9 : Consultants - 4</p> <p>Education Qualification: Post Graduate Degree in Management, Commerce, Economics</p> <p>Experience Requirement: Minimum 4 years of experience with at least 1-year experience in government advisory engagements related to MSME Development</p>	<p>Key Professional Staff Qualification and competence for the assignment</p> <p>S.No.9 : Consultants - 4</p> <p>Education Qualification Post Graduate Degree in Management, Commerce, Economics, Public Policy</p> <p>Experience Requirement Minimum 4 years of experience with at least 1-year experience in government advisory engagements related to MSME Development.</p>
7.	Pg. 26, Point 5.1 (iii)(3)	<p>Key Professional Staff Qualification and competence for the assignment</p> <p>3. Marketing Expert :</p> <p>Education Qualification : Post graduate degree in Management, Economics, Commerce, Mass Communication or relevant field.</p> <p>Experience Requirement: Overall experience of 7 years with at least 3 years of experience in marketing research & analysis along with experience in creation of marketing linkages for MSMEs</p>	<p>Key professional Staff qualifications and competence for the assignment</p> <p>3. Marketing Expert :</p> <p>Education Qualification : Post graduate degree in Management, Economics, Commerce or relevant field.</p> <p>Experience Requirement: Overall experience of 7 years with at least 3 years of experience in Export marketing and marketing research & analysis along with experience in creation of marketing linkages for MSMEs</p>

Signature

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8.	5.1(i)(1), Page No. 24	<p>Criteria, sub-criteria, and point system for the Detailed Evaluation of Technical Proposals are:</p> <p>i. Previous Experience</p> <p>The bidder should have experience of providing consulting/advisory service in MSME development Sector in last 5 years (Projects with consulting fees over Rs.50 Lakhs)</p> <p>Only those projects to be considered which have been accorded approval by GoI.</p> <p>2 points per project up to a maximum of 6 points</p> <p>The Project should have been initiated or completed in last five years.</p>	<p>Criteria, sub-criteria, and point system for the Detailed Evaluation of Technical Proposals are:</p> <p>i. Previous Experience</p> <p>The bidder should have experience of providing consulting/advisory service in MSME development Sector in last 5 years (Projects with consulting fees over Rs.50 Lakhs)</p> <p>Only those projects to be considered which have been accorded approval by GoI.</p> <p>2 points per project up to a maximum of 6 points</p> <p>The Project should have been initiated or completed in last five years.*</p>
* It is clarified that the experience of working with both Central/ State Government will be considered.			

Bids are to be submitted online at <https://etenders.hry.nic.in> as per the conditions of the RFP.

Director General, MSME, Govt. of Haryana

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