# **NATIONAL AYUSH MISSION**

# **STATE AYUSH SOCIETY MAHARASHTRA**

# **REQUEST FOR PROPOSAL**

**AUDIT OF NAM** 

**FOR THE F.Y. 2024-25** 

#### **NATIONAL AYUSH MISSION**

## STATE AYUSH SOCIETY MAHARASHTRA

# HIRING SERVICES OF CHARTERED ACCOUNTANTS FIRMS FOR AUDIT OF NATIONAL AYUSH MISSION (NAM) FOR THE F.Y. 2024-25

The State Ayush Society Maharashtra, invites proposals from firms of Chartered Accountants empanelled with C& AG for audit of major PSUs for F.Y. 2024-25 and having their head quarter / branch with in the State capital of the Maharashtra state which meet all the conditions in the eligibility criteria, for carrying out the audit of NAM as per the Terms of Reference provided in the RFP.

Detailed RFP: Detailed Request for Proposal (RFP) comprising Eligibility criteria, Background, Terms of Reference (ToR) and Guidelines for submitting the proposal can be either downloaded from the website www.nrhm.maharashtra.gov.in or can be collected from the O/o State Health Society Maharashtra between 11.00 a.m.to 5.00 p.m. on working days.

#### **Important Dates:-**

i. Last date for collection of RFP from office of SHS: 16/04/2025 up to 1.00 pm.
 ii. Last date for submission of Proposal to SHS: 16/04/2025 up to 3.00 pm
 iii. Date of opening of Technical bid: 16/04/2025 up to 4.30 pm

Sd/-Commissioner, Health Services & Mission Director, NHM

#### Address:-

State Health Society Maharashtra, 308, 3<sup>rd</sup> floor, Arogya Bhavan, St. George Hospital Compound, CST, Mumbai – 400001. (Phone – 022-22717500)

## **NATIONAL AYUSH MISSION**

## **STATE AYUSH SOCIETY MAHARASHTRA**

#### REQUEST FOR PROPOSAL (RFP)

State Ayush Society Maharashtra (SASM) seeks to invite proposals from Chartered Accountants firms meeting the minimum eligibility criteria to provide their services for statutory audit for the financial year 2024-25 under National Ayush Mission.

#### 1. Background -

Department of AYUSH (Ayurved, Siddha, Unani and Homeopathy), Ministry of Health and Family Welfare, Government of India has launched National AYUSH Mission (NAM) during 12<sup>th</sup> plan for implementing through States/UTs. The basic objectives of NAM is to promote AYUSH medical systems through cost effective AYUSH services, strengthening of educational systems, facilitate the enforcement of quality control of Ayurveda, Siddha and Unani & Homoeopathy (ASU & H) drugs and sustainable availability of ASU & H raw materials. It envisages flexibility of implementation of the programmes which will lead to substantial participation of the State Government/UT. The NAM contemplates establishment of National Mission as well as corresponding Missions in the State level. NAM is likely to improve significantly the Department's outreach in terms of planning, supervision and monitoring of the schemes.

#### 2. Vision:

- a. To provide cost effective and equitable AYUSH health care throughout the country by improving access to the services.
- b. To revitalize and strengthen the AYUSH systems making them as prominent medical streams in addressing the health care of the society.
- c. To improve educational institutions capable of imparting quality AYUSH education.
- d. To promote the adoption of Quality standards of AYUSH drugs and making available the sustained supply of AYUSH raw-materials.

#### 3. Objectives:

- a. To provide cost effective AYUSH Services, with a universal access through upgrading AYUSH Hospitals and Dispensaries, co-location of AYUSH facilities at Primary Health Centres (PHCs), Community Health Centres (CHCs) and District Hospitals (DHs).
- b. To strengthen institutional capacity at the state level through upgrading AYUSH educational institutions, State Govt. ASU&H Pharmacies, Drug Testing Laboratories and ASU & H enforcement mechanism.
- c. Support cultivation of medicinal plants by adopting Good Agricultural Practices (GAPs) so as to provide sustained supply of quality raw-materials and support certification mechanism for quality standards, Good Agricultural/Collection/Storage Practices.
- d. Support setting up of clusters through convergence of cultivation, warehousing, value addition and marketing and development of infrastructure for entrepreneurs.

#### 4. Components of the Mission:

- a. AYUSH Services.
- b. AYUSH Educational Institutions.
- c. Quality Control of ASU & H Drugs.
- d. Medicinal Plants.

## 5. Financial assistance is being provided for:-

#### 5.1. Core/Essential Activities:-

- I. Co-location of AYUSH facilities at PHCs, CHCs and District Hospitals.
- II. Up gradation of existing Government AYUSH Hospitals.
- III. Up gradation of existing Government/ Panchayat/ Government aided AYUSH Dispensaries.
- IV. Setting up of up to 50 bedded integrated AYUSH Hospitals.
- V. Supporting facilities such as Programme Management Units at Central and State level.
- VI. Supply of essentials drugs to AYUSH Hospitals and Dispensaries.
- VII. Public Health Outreach activity.
- VIII. Mobility support at State and District level.
- IX. Behaviour Change Communication (BCC) / Information Education and communication (IEC).
- X. School Health Programme.

#### 5.2 Activities under Flexible Pool:-

- I. AYUSH Wellness Centres including Yoga & Naturopathy.
- II. Tele-medicine.
- III. Sports Medicine through AYUSH.
- IV. Innovations on Mainstreaming of AYUSH including PPP.

#### 6. Resource Allocation:

The financial assistance from Government of India shall be supplementary in the form of contractual engagements, infrastructure development, Capacity Building and supply of medicines to be provided from Department of AYUSH. This will ensure better implementation of the programme through effective co-ordination and monitoring. States shall ensure to make available all the regular manpower posts filled in the existing facilities. The procurement of medicines will be made by the States/UTs as per the existing guidelines of the schemes.

#### 7. Expected Outcome:-

- a) Improvement in AYUSH education through enhanced number of AYUSH Educational Institutions upgraded.
- b) Better access to AYUSH services through increased number of AYUSH Hospital and Dispensaries Coverage, availability of drugs and manpower.
- c) Sustained availability of quality raw-materials for AYUSH Systems of Medicine.
- d) Improved availability of quality ASU & H drugs through increase in the number of quality Pharmacies and Drug Laboratories and enforcement mechanism of ASU & H drugs.

# 8. Fund Flow and Reporting:-

The sharing pattern of Grant-in-aid component is 60% from Govt. of India and remaining 40% to be the State contribution towards all components under the scheme.

The State Ayush Society Maharashtra releases grants to 34 districts and Ayurveda Medical Colleges- Nanded, Nagpur, Pune as well as the Drugs Testing Laboratories- Nanded (Total 45 units- 34 districts, 3 Ayurvedic Medical Colleges, 1 Testing laboratory, 1 state headquarter i.e. Mumbai DMER, FDA, Maharashtra state Horticulture medicinal plant board Pune, PHI Nagpur, HAFFKIN, Maharashtra Medicine and Goods Procurement Authority (MMGPA) ) The funds released to these grantee institutions are treated as advance and on submission of Statement of Expenditures (SoE)

and Utilization Certificates (UC) the advances are recouped. The incurred expenditure is being reported by grantee gets consolidated at state level and is being reported to Government of India in a consolidated manner in the form of monthly FMR as well as via annual financial statements.

## 9. Objective of audit services:

The objective of the audit is to ensure that SASM receives adequate, independent, professional audit assurance that the grant proceeds provided by SASM to districts and other allied units at respective levels which are used for purposes intended in line with approved PIPs and that the annual financial statements are free from material mis-statements.

The objective of the audit of the financial statements of all units i.e. (Balance Sheet, Income & Expenditure, Receipt & Payment together with relevant accounting policies, notes to accounts and schedules thereto) is to enable the auditor to express a professional opinion as to whether the financial statements give a true and fair view of the received funds, Financial Position & the expenditure incurred of the individual unit at the end of each financial year 2024-25. The funds were utilized for the purposes for which they were provided.

The books of accounts as maintained by SASM shall form the basis for preparation of the SOEs & financial statements as a whole.

**10.Standards:** The audit will be carried out in accordance with **Engagement & Quality Control Standards** (**Audit & Assurance Standards**) issued by the Institute of Chartered Accountants of India in this regard. The auditor should accordingly consider materiality when planning and performing (except where a certain minimum coverage of implementing units is specified) the audit to reduce the risk to an acceptable level that is consistent with the objective of the audit. In addition the auditor should specifically consider the risk of material misstatements in the financial statements resulting from fraud.

## 11. Scope & Coverage of audit:

While conducting the assignment special attention should be given to the following:

a) The Units who are receiving funds only under NAM scheme to be audited. At present there are 34 districts and its allied peripheral units, 3

- Ayurveda Medical Collages i.e. at Nanded, Nagpur and Pune, 1 Drug Testing Laboratory, 1 Food and Drugs Department office, 1 Horticulture Department office and 1 DMER office to whom grants are being released.
- b) The books of accounts of each unit to be audited for F.Y. 2024-25.
- c) The Grants received by unit, expenditure reported by them and the unspent balances lying in the form of cash and bank balances in cash book and the interest earned as well as the expenditure and unspent balances reported to concerned upper unit in the form of SOEs/UCs needs to be reconciled for financial year end.
- d) The CA firm also to make comments on the amount of expenditures and unspent balances shown in audit reports i.e. Financial Statements and UCs certified by auditors at the end of each financial year/end of project period. The CA firm has to give opinion on the funds spent by auditee organization in accordance with the conditions laid down by the Department of Health & Family Welfare, Government of India /GoM/SASM from time to time with due attention to economy and efficiency, and only for the purpose for which the financing was provided.
- e) It is to ensure that, all necessary supporting documents, records and accounts have been kept in respect of the project.
- f) Even though the units are spread at different districts among all over the state, the officials of CA firm have to make their presence physically at all respective implementing unit from commencement of assignment till its completion considering the coverage of audit of all Units in 100% manner.
- g) The CA firm has to form sufficient number of teams leaded by a CA for conducting the said assignment in a smooth manner and to complete the same in a time bound manner i.e. within the period of three months from the date of its commencement.

## 12. Reporting and Timing

- a) The Auditor shall complete the audit as per RFP/TOR within 90 days from the signing of the "Contract' or from starting date of audit as such extended time as may be mutually agreed with the client. All the Audit Reports duly certified should be submitted to SASM in the form of hard copy along with soft copy of the report.
- b) Penal provision on failure to complete the Audit on time: In order to ensure timeliness on the part of the Auditor, if the State feels that in spite of providing all information, documents, and updated books of accounts, there is delay in submission of Audit Report from the auditor, in such case the penalty on audit fees @ 5% per month from the due date of completion of audit will be charged. However, in case of delay in submitting the audit report due to unforeseen circumstances like flood, earthquake, election and pandemic or due to any

administrative grounds etc., the Mission Director (NAM) of the State has the right to waive off the penalty.

## 13. Re-appointment of auditors:-

The auditor once appointed can be continued for two more financial years subject to the satisfaction of the performance. However, the renewal of contract would be on the basis of the approval of Executive Committee after obtaining the consent of the auditor and confirming that the said firm is fulfilling the criteria's as stipulated by GoI/SASM in the RFP.

#### 14. Audit report should consist of:-

The audit report should consist of the following statements & reports:

- i. Audited Receipt & Payment A/c.
- ii. Income & Expenditure Account.
- iii. Balance sheet
- iv. Schedules thereto the Balance Sheet, Receipt & Payment A/c and Income & Expenditure A/c.
- v. Observations & recommendations of auditors.
- vi. Bank Reconciliation Statement.
- vii. Other Schedules to the Balance sheet as appropriate, but which shall include
  - a) Statement of Fixed Assets in the form of a Schedule.
  - b) Schedule of Loans and Advances (Age-wise analysis).
  - c) Schedule of all cash & Bank Balances (also attach bank reconciliation Statements)
  - d) Program wise Statement of Expenditure.
- viii. Notes on Accounts showing the accounting policies followed in the preparation of accounts in each unit and any other significant observation of the auditor.
- ix. Scheme wise Statement of Expenditure (SoE) & Utilization Certificates (UCs) as per Form GFR 12 C of 2017; duly tallied with the Income & Expenditure and expenditure during the financial year (Fixed Assets which have been shown as capitalized) to be certified by the auditor.

## 15. Eligibility Criteria:

| Sr.<br>No. | Particulars   |
|------------|---|
| 1.         | The firm must be empaneled with C&AG and must be listed as major PSU audit firm by C&AG for financial year 2024-25.   |
| 2.         | The firm must have Head Office / Local Branch Office within the state capital of the state i.e. in Mumbai for not less than 3 years.  |
| 3.         | The CA firm should have their team members proficient in states official language (both oral and written) for which undertaking duly stamped and signed to be submitted. All the teams should be headed by CA on regular basis. |

Any firm not qualifying all above mentioned minimum criteria need not apply as its proposal shall be summarily rejected.

Apart from above mentioned minimum eligibility criteria the CA firms have to submit the following documents:-

- a. The financial statements for last 3 financial years i.e. 2021-22, 2022-23 & 2023-24 duly certified by external statutory auditors (having UDIN NO. thereupon) to know the average turnover of the firm during last 3 years.
- b. No. of assignments: Experience of Statutory or Concurrent audit of Externally Aided Projects/ Social Sector Projects. (Other than Audit of Revenue audit/stock audit/ Books writing or consulting assignments and other than audit of NGOs/ Charitable organizations) in the last 3 financial years i.e. 2021-22, 2022-23 & 2023-24. Firms having specific experience of the relevant assignment will be given priority. The firm must submit a copy of the appointment letters and/ or the certificate stating that, the assignments are completed satisfactorily from the auditee organization which comes under Externally Aided Projects/ Social Sector Projects.
- c. The originals of all supportive documentary evidences may be furnished as and when called for its verification in case of selection to ensure about its authenticity & genuinety.

**Supporting Documents for Eligibility Criterions:** Following supporting documents must be submitted by the firm along with the technical proposal:

- i. For S. No. 1, the firm must submit an attested copy of Certificate of C&AG for the firm listed as major audit firm for financial year 2024-25.
- ii. For S. No. 2, the firm must submit an attested copy of FIRM CARD and the Constitution Certificate issued by ICAI as on date of advertisement.
- iii. The bidder should submit the turnover certificate duly certified by external CA firm which should have UDIN there upon.
- iv. The originals of all supportive documentary evidences may be furnished as and when called for its verification in case of selection to ensure about its authenticity & genuinely.

#### 16. Additional Instructions to CA firms

- i) The CA firm should not apply in Joint Venture or in association with any other CA firm.
- ii) Financial Statements and relevant schedules thereto shall be prepared by the CA firm.
- iii) The Audit reports in the form of four hard copies and bill of the said assignment to be submitted to SASM for its payment along with soft and certified scan copies of all audit reports. The payments will be made by SASM.
- iv) The auditor will be given access to required information which is relevant for the purpose of conducting the audit. This normally includes the State/SASM/MOHFW instructions/guidelines issued from time to time.
- v) The CA firms who have completed assignments under NAM/NHM satisfactorily will be given preference. However, those CA firms have not completed their assignments satisfactorily under NAM/NHM Maharashtra for whatsoever reasons, will be disqualified at the discretion of State Ayush Society, Maharashtra and nothing any correspondence will be entertained in this regard.
- vi) The firm shall give an undertaking that the team members are proficient in the State's/District's official language (both oral and written).
- vii) The bidder has to submit the declaration on their letter head stating that, their CA firms does not have any relation either with any officials or even with any bidders who are in competition for the said assignment (Format enclosed).
- viii) The Demand Draft drawn in favour of "<u>State Health Society Maharashtra</u> <u>-Other</u>" for an amount of Rs.3600/- (Rupees Three Thousand Six Hundred Only) payable at Mumbai towards Quotation Fees should be enclosed with

- the technical proposal along with form T-1. The Quotation fee is non-refundable.
- ix) The Demand Draft drawn in favour of "State Health Society Maharashtra Other" for an amount of Rs.18,000/- (Rupees Eighteen Thousand Only) payable at Mumbai towards Earnest Money Deposit (EMD) should be enclosed with the technical proposal along with form T-1.
- x) The EMD amount will be returned to bidders after completion of selection process. However, the amount of EMD may be forfeited in case of any breach of terms and / or conditions of the RFP and / or contract.
- xi) The successful bidder has to submit 3 Percent Performance Security of the total value of the contract in the form of Bank Guarantee of any Nationalized or Scheduled Commercial Bank. The expiry of Performance Bank Guarantee (PBG) should not be less than 15 months from the date of its execution with the banker. The PBG will be returned to the bidder after 1 month of the expiry of the PBG period. Failure of the successful bidder to comply with the requirement of Performance Security shall constitute sufficient ground for cancellation of award and forfeit of Earnest Money Deposit. The amount of EMD will be liable to be refunded to successful bidder only after receipt of PBG.
- xii) The proposals without Quotation Fees and Earnest Money Deposit in the form of Demand Draft will be summarily rejected.
- xiii) The details of Demand Drafts should be mentioned in form T-1.
- xiv) In any case the demand draft for Quotation fees should not be attached with financial bid. If any bidder submits their demand draft with financial bid, then such proposals will be summarily rejected, considering that the demand draft with Technical bid not found attached and for which the State Ayush Society will not be responsible.
- xv) All agencies must fulfil the Technical criteria, General Conditions and Format/Requirements for Technical and Financial proposal as mentioned in the RFP.
- xvi) Financial proposals submitted by the firm should be valid for 6 months from the date of submission of the proposal by the firm.
- xvii) Each page, Form, Annexure and Appendices of the Technical and Financial Proposal must be duly filled in and signed by the authorized signatory of the firm.
- xviii) All blank spaces in the financial proposal must be filled in completely where indicated, either typed or written in ink.
- xix) In case the bidding firm is found not suitable for audit on any reasonable ground like information by the Ministry / ICAI / any State / any auditee organization or if any etc., State Ayush Society

- Maharashtra (SASM) reserves the right to accept or reject any proposal without giving any reason or explanation.
- xx) The auditors must have the H.O/ Branch Office in State Capital of Maharashtra State i.e. in Mumbai for not less than 3 years for which the declaration through "Form U" to be submitted.
- xxi) The firm or any partners of the firm should not be black listed by any PSUs or Govt. Co. or any other organisation in respect of any assignment or behaviour. [Self-attested affidavit on Rs.500/- stamp paper is to be given in this regard by the authorised person of the firm].
- xxii) Firm shall have to depute appropriate number of teams for timely submission of Audit Report and to attain quality of audit. Each team shall have to be headed by a qualified chartered accountant. If the required constitution of the team is not deployed the state may take appropriate action as it deems fit (including blacklisting of the firm) against the firm, keeping the Ministry/ICAI informed.
- xxiii) The past NAM statutory auditors engaged for past 3 consecutive years shall not be eligible to participate in the selection process for the initial fourth year for the same assignment.
- xxiv) Similarly, the existing concurrent auditors of NHM not eligible to apply for this assignment.

## 17. Guidelines for Submitting the Proposals:

#### A. General Guidelines:

Agencies are required to submit the proposal as per the guidelines and formats detailed out in the following paras:

- i. The original copy of the Technical Proposal shall be placed in a sealed envelope clearly marked "Technical Proposal" Similarly, the original Financial Proposal shall be placed in a separate sealed envelope clearly marked "Financial Proposal" followed by the name of the assignment, and with a warning "Do Not Open With The Technical Proposal." The envelopes containing the Technical and Financial Proposals shall be placed into an outer envelope and sealed. This outer envelope shall bear the submission address and title of the Assignment, and be clearly marked "PROPOSAL FOR SELECTION OF STATUTORY AUDITOR FOR NAM FOR F.Y. 2024-25.
- ii. The Society shall not be responsible for misplacement, loss or premature opening if the outer envelope is not sealed and/or marked as stipulated. This circumstance may provide a case for Proposal's/ bid's rejection. If the Financial Proposal is not submitted in a separate sealed envelope duly

- marked as indicated above, this shall constitute grounds for declaring the Proposal non-responsive/invalid.
- iii. Team Composition & Number of Teams for the assignment: As there are a large number of districts and implementing entities below a district, a minimum sample coverage and time bound completion schedule, more than one team will need to be constituted for the assignment. The team(s) for the assignment must be headed by a qualified Chartered Accountant with one semi-qualified C.A. (C.A. Inter) and two support staff (Junior Auditor). The number of teams may be constituted in a manner that, each team does not have responsibility for audit of more than (6) to (8) units. Thus minimum 6 numbers of teams are expected to be deployed. The technical proposal must clearly elaborate on the team composition as given in T-3 & T-4.
  - iv. The CA firm has to apply through only one proposal.
  - v. The Audit fees should be mentioned clearly in numeric as well as in words. The quoted fees should be inclusive of all out of pocket expenses i.e. Boarding, Lodging, Food and Travelling etc. and exclusive of Taxes.
- vi. State Ayush Society Maharashtra (SASM) reserves the right to accept or reject any proposal without giving any explanation and can change the evaluation criteria as per its requirements in the interest of organisation.
- vii. State Ayush Society Maharashtra (SASM) may take its own decision while evaluating the proposal with regard to selection / awarding weight ages for audit experience.

## **B.** Technical Proposal will consist:

- a. Letter of Transmittal (*Form T-1*) along with Quotation fees and Earnest Money Deposit in the form of Demand Draft as stated in the RFP.
- b. Details of the Firm along with details of partners (*Form T-2*),
- c. Details of Qualified Staff & Semi-qualified Staff (Form T-3),
- d. Details of the Team Composition (*Form T-4*),
- e. Description of Approach, Methodology & Work Plan for performing the Audit. (*Form T-5*),
- f. Details of experience (Form T-6)
- g. Turnover Certificate (**Form T-7**) with UDIN number duly stamped and signed by external CA .

#### C. Financial Proposal will consist:

- a. The financial bid shall be submitted separately as prescribed in format *Form F-1* only.
- b. The firm has to quote consolidated audit fees giving a break up of professional (audit) fees including out of pocket expenses like Boarding / Lodging, TA / DA etc. This audit fee shall be exclusive of the taxes as applicable.
- c. Percentage (or proportion) of funds involved/turnover shall not be basis for quoting the audit fee.
- d. The minimum estimated cost for the said assignment is expected to Rs,8,50,000/- excluding taxes and including all out of pocket expenses like Lodging, boarding, traveling, food etc. The CA firms have liberty to quote less than the minimum estimated cost. However, any proposal quoting unreasonably lower rates than the estimated cost may be rejected, if found to be unviable.
- e. In case the same audit fee is quoted by two or more CA firms, the selection of auditor shall be done considering the following factors (priority-wise):
  - i) Experience of audit of Government assignments including NAM/NHM.
  - ii) Turnover of the firm.
- f. The selection will be done by selecting the firm having lowest quotation in Financial Bid (L-1) after finalizing the Technical proposal.
- g. SASM reserves right to ask justification in case of quoted rates.

## 18. Selection Methodology:

A two-stage procedure shall be adopted in evaluating the proposals as below:-

## First Stage:

- i. Only Technical Proposals shall be opened first for all the firms.
- ii. Thereafter, a technical evaluation shall be carried out as per the evaluation parameters in "Eligibility Criteria" of the RFP.
- iii. The proposals which are fulfilling eligibility criteria only will be considered for technical evaluation for which technical score/ marks will be given. A proposal shall be rejected at this stage if it does not respond to important aspects of the RFP, and particularly the Terms of Reference.

Supporting Documents must be submitted by the firm along with the technical proposal.

#### **Second Stage:**

#### 1. Least Cost Method shall be followed.

The SASM reserves the right to change / cancel the evaluation / marking criteria without assigning any reason and to change in evaluation criteria as per requirement and in the interest of organization.

#### **Award of Contract:**

On completion of selection process, the firm selected shall be awarded the contract of audit of NAM by issuing the Letter of Award (LOA). The firm should execute a Contract with the State Ayush Society Maharashtra (SASM) within a period of a week from the issuance of LOA. The firm shall enter in to an agreement on a stamp paper with the SASM in this regard.

At present, as per Maharashtra Stamp Duty Rule Section 10 (D) and Government of Maharashtra, Notification dated 03-06-2016 Section 63, the Stamp Duty is as shown below:

| No | Agreement Cost    |   |
|----|-------------------|---|
|    |                   | Stamp Duty  |
| 1  | Up to Rs 10 Lakhs | Rs. 500/-   |
| 2  | Above Rs 10 Lakhs | Rs. 500/ + 0.10% Agreement Cost above Rs.10 Lakhs subject to maximum of Rs. 25 Lakhs. |

The bidder shall bear the cost of stamp duty on agreement cost as per the Indian Stamp Duty Act (1995 or any latest revision) provision applicable during the contract period at the rates applicable at the time of acceptance of bid.

However, in case of amendment in law, the same would be applicable.

To,
The Commissioner, Health Services and
Mission Director, NHM,
State Health Society Maharashtra,
308, 3rd Floor, Arogya Bhavan,
St. Georges Hospital Compound,
Nr. CST Station,
Mumbai – 400001.

Sir,

We, the undersigned, offer to provide the statutory audit services for State Ayush Society Maharashtra (SASM) in accordance with your Request for Proposal dated [Insert Advertisement Date] for selection of Statutory Auditors for F.Y. 2024-25. We hereby submitting our Proposal, having details about the firm and proposed audit fees.

We hereby declare that all the information and statements made in this Proposal are true and accept that any mis-interpretation contained in it may lead to our disqualification.

The Fees quoted by us is valid till six months from the date of submission of the proposal. We confirm that this proposal will remain binding upon us and may be accepted by you at any time before the expiry date.

Prices have been arrived independently without consultation, communication, agreement or understanding (for the purpose of restricting competition) with any competitor. We hereby declare that, our firm and all the partners of the firm are complying with the Chartered Accountants Act 1949, other notification and guidelines issued by ICAI from time to time.

We agree to bear all costs incurred by us in connection with the preparation and submission of the proposal and to bear any further pre-contract costs.

We understand that State Ayush Society Maharashtra is not bound to accept the lowest or any proposal or to give any reason for award, or for the rejection of any proposal.

I confirm that I have authority of [Insert Name of the C.A. Firm] to submit the proposal and to negotiate on its behalf.

| fully,  |
|---------|
| l Seal) |
|         |
|         |

# **Format for Technical Proposal**

| Sr.<br>No. | Particulars   | Supporting Documents required to be submitted along with this Form   |
|------------|---|--|
| 1          | Name of the Firm  |  |
|            | Present office address of the Firm:                         |  |
|            | Telephone No.   |  |
|            | Email ID  |  |
|            | Contact person Name   |  |
|            | Mobile Contact No.  |  |
|            | Head Office address   |  |
| 2          | Date of establishment of the firm                           | Attach a copy of <b>Constitution Certificate</b> of ICAI as on date of advertisement   |
|            | Branch Office 1,2,3(Particulars of each branch to be given) | Complete address, Date of establishment of the branch, Telephone No., Fax No., Email ID, Contact Person Name & his/ her Contact details (Attach a copy of FIRM CARD of ICAI as on date of advertisement) |
| 3          | Firm Income Tax PAN No.                                     | Attach copy of PAN card  |
| 4          | Firm TAN Registration No.                                   | Attach copy of Registration  |
| 5          | Firm GST Registration No                                    | Attach copy of Registration  |
| 6          | Firm's Registration No. with ICAI                           | Attach a copy of Constitution certificate of ICAI as on date of advertisement  |

| 7 | Empanelment No. with C&AG   | Attach proof of empanelment with C&AG for the year 2024-25   |
|---|---|--|
| 8 | Turnover of the Firm in any one of the last three financial years.  (i.e. 2021-22, 2022-23 & 2023-24)   | Attach a copy of Balance Sheet and P & L Account of the last three years duly certified by external auditors and turnover certificate with signature of external CA in due format, moreover UDIN Number should be mention on turnover certificate which uploaded on portal |
| 9 | Provide following details:  Number of Full Time Fellow Partners associated with the firm  Name of each partner  Number of associate chartered accountants i.e. Partners associated with the firm  Name of each partner  Date of becoming ACA and FCA  Date of joining the firm  Membership No.  Qualification  Experience  Whether the partners is engaged full time or part time with the firm  Their Contact Mobile No., email and full Address | Attested copy of Certificate and firm card of ICAI as on date of advertisement.  |

# **Details of Qualified Staff (Chartered Accountants)**

(Please provide a self-attested copy of Certificate of ICAI as on date of advertisement for each qualified staff)

| Sr. |             | Length of            | Educational    | Area of          | Membership | Relevant   |
|-----|-------------|----------------------|----------------|------------------|------------|------------|
| No. | of<br>Staff | Association with the | Qualifications | Key<br>Expertise | No.        | Experience |
|     | Starr       | Firm                 |                | Lapertise        |            |            |
|     |             | (in years)           |                |                  |            |            |
| ECA |             | ( )/                 |                |                  |            |            |
| FCA | .S          |                      |                |                  |            |            |
| 1   |             |                      |                |                  |            |            |
| 2   |             |                      |                |                  |            |            |
| 3   |             |                      |                |                  |            |            |
| 4   |             |                      |                |                  |            |            |
| 5   |             |                      |                |                  |            |            |
|     |             |                      |                |                  |            |            |
|     |             |                      |                |                  |            |            |
| •   |             |                      |                |                  |            |            |
| ACA | As          |                      |                |                  |            |            |
| 1   |             |                      |                |                  |            |            |
| 2   |             |                      |                |                  |            |            |
| 3   |             |                      |                |                  |            |            |
| 4   |             |                      |                |                  |            |            |
| 5   |             |                      |                |                  |            |            |
|     |             |                      |                |                  |            |            |
| •   |             |                      |                |                  |            |            |
| •   |             |                      |                |                  |            |            |

| Article Clerks |           |                 |     |  |  |  |
|----------------|-----------|-----------------|-----|--|--|--|
| 1              |           |                 |     |  |  |  |
| 2              |           |                 |     |  |  |  |
| 3              |           |                 |     |  |  |  |
| 4              |           |                 |     |  |  |  |
| 5              |           |                 |     |  |  |  |
|                |           |                 |     |  |  |  |
| •              |           |                 |     |  |  |  |
| •              |           |                 |     |  |  |  |
| Sem            | i Qualifi | ied / Other Sta | aff |  |  |  |
| 1              |           |                 |     |  |  |  |
| 2              |           |                 |     |  |  |  |
| 3              |           |                 |     |  |  |  |
| 4              |           |                 |     |  |  |  |
| 5              |           |                 |     |  |  |  |
|                |           |                 |     |  |  |  |
| •              |           |                 |     |  |  |  |

# Details of Structure & Composition of Team and Task Assignments – DEPLOYED FOR Proposed Assignment

Each team will constitute of minimum 4 members with qualifications as below:

| Name         | Position/    | No's     | Educational     | Key         | Relevant   | Name of     | Number   |
|--------------|--------------|----------|-----------------|-------------|------------|-------------|----------|
|              | Team         | (Mini    | Qualification   | Responsibil | Experienc  | the firm to | of Man   |
|              | Number       | mum)     |                 | ities or    | e and      | which he    | days     |
|              |              |          |                 | Task        | period of  | belongs in  | estimate |
|              |              |          |                 | Assigned    | associatio | case of     | d for    |
|              |              |          |                 |             | n with the | Associate   | task     |
|              |              |          |                 |             | firm       |             | completi |
|              |              |          |                 |             |            |             | on       |
| Chartered    | Team         | 1        |                 |             |            |             |          |
| Accountant   | Leader       |          |                 |             |            |             |          |
| Semi-        | Individual   | 1        |                 |             |            |             |          |
| Qualified    | District     |          |                 |             |            |             |          |
| (CA Inter)   | Team         |          |                 |             |            |             |          |
|              | Lead         |          |                 |             |            |             |          |
| Article /    | Support to   | 2        |                 |             |            |             |          |
| Support      | team         |          |                 |             |            |             |          |
| Staff        |              |          |                 |             |            |             |          |
| (Jr.         |              |          |                 |             |            |             |          |
| Auditors)    |              |          |                 |             |            |             |          |
| Total estima | ted man days | required | to complete the | task        |            |             |          |
|              |              |          |                 |             |            |             |          |

Firms must also clearly bring out the number of teams it plans to deploy for the audit keeping in view the scope of work, coverage and Guidelines for submitting the proposal. Minimum 6 teams are expected to be deployed.

Structure of each team should be indicated as per format below

Structure of Team 1, 2, 3 ....:

| Name of CA | Names of      | Qualifications | Number of      | Time         |
|------------|---------------|----------------|----------------|--------------|
|            | Support Staff |                | districts      | Required for |
|            |               |                | (including the | Each         |
|            |               |                | blocks as      | assignment   |
|            |               |                | specified in   |              |
|            |               |                | RFP) proposed  |              |
|            |               |                | to be covered. |              |
|            |               |                |                |              |
|            |               |                |                |              |
|            |               |                |                |              |
|            |               |                |                |              |
|            |               |                |                |              |
|            |               |                |                |              |

Description of Approach & Work Plan for performing the Audit of SHS & DHS

#### A. Technical Approach:

The firm should explain the understanding, the objectives of the assignments, approach to the services, methodology for the carrying out the activities and obtaining the expected output, and the degree of the detail of such output.

B. Work Plan along with the time required for each work/ assignment in the State/ District/ Blocks etc:

The firm should propose the main activities of the assignment, their content and duration, phasing and inter-relations, milestones (including interim approval by the SASM), and delivery dates of the reports.

The proposed work plan should be consistent with the technical approach showing understanding of the TOR and ability to translate them in to a feasible working plan.

# Brief of Relevant Experience:

A. Experience of audit in relation to Externally Aided projects/ Social Sector Projects during the period of last 3 financial years.

| Sr. | Name of the  | Grant-in-    | Type/Nature | Scope &    | Duration of | Proof of the |
|-----|--------------|--------------|-------------|------------|-------------|--------------|
| No. | Auditee      | aids         | of          | Coverage   | Completion  | letter of    |
|     | Organization | handled of   | Assignment  | of the     | of          | Work or      |
|     |              | the auditee  |             | assignment | Assignment  | Assignment   |
|     |              | organization |             |            |             | awarded by   |
|     |              |              |             |            |             | the Auditee  |
|     |              |              |             |            |             | Organization |
|     |              |              |             |            |             | (Pl attach a |
|     |              |              |             |            |             | copy of the  |
|     |              |              |             |            |             | letter)      |
|     |              |              |             |            |             |              |
|     |              |              |             |            |             |              |
|     |              |              |             |            |             |              |
|     |              |              |             |            |             |              |
|     |              |              |             |            |             |              |
|     |              |              |             |            |             |              |
|     |              |              |             |            |             |              |

# (On letterhead of external CA firm)

# ANNUAL TURN OVER CERTIFICATE

| Ί  | the Annual Turn   | over of M/s                       | tor                            |
|----|-------------------|-----------------------------------|--------------------------------|
| tl | he past three yea | ars are given below and certified | that the statement is true and |
| c  | orrect.           |                                   |                                |
|    | Sr. No.           | Financial Year                    | Turnover in Crores             |
|    | 1                 | 2021-22                           |                                |
|    | 2                 | 2022-23                           |                                |

2023-24

Signature of Auditor/ Chartered Accountant Name (in capital letters)

| 1 ) | a | T 4 | 2             | • |
|-----|---|-----|---------------|---|
| v   | а | u   | $\overline{}$ | ٠ |
|     |   | _   | _             | - |

3

Seal

# ON LETTER HEAD OF CA FIRM

Form F-1

# FINANCIAL BID

| for selection of S                                  | tatutory Auditors for F.   | Y. 2024-25 under NAM           |
|---|----------------------------|--------------------------------|
|   | Particulars                | Total Amount (in Rupees)       |
| Total Audit fees: (Including all out of             |                            |                                |
| pocket expenses like Boarding / Lodging, TA/DA etc. |                            | Both in Numeric and in Words.  |
| GST   |                            | Rs/- (In words Rupees          |
| Total fees  |                            |                                |
|   |                            |                                |
| Note: 1. Percentage of fu<br>Fee.                   | nds involved shall not b   | e a basis of quoting the Audit |
| Note: 2. In case of chang                           | e in the rate of Taxes, th | e same will be applicable.     |
| Note: 3. In case of discre                          | - •                        | rds, the amount mentioned in   |

words will be treated as valid.

| Yours faithfully,    |
|----------------------|
| (Signature and Seal) |

| Place:- |  |  |  |  |  | • | • |  |
|---------|--|--|--|--|--|---|---|--|
| Date:-  |  |  |  |  |  |   |   |  |

# (Letter of undertaking for having the local office in the State)

| To,   |
|---|
| The Commissioner, Health Services and   |
| Mission Director, NHM,  |
| State Health Society Maharashtra,   |
| 308, 3rd Floor, Arogya Bhavan,  |
| St. Georges Hospital Compound,  |
| Nr. CST Station,  |
| Mumbai $-400001$ .  |
|   |
| Sir,  |
| We, the undersigned offer to provide the services for statutory audit of  |
| NAM for State Ayush Society Maharashtra in accordance with your Request for   |
| Proposal dated [insert Advertisement date]. We hereby submit our Proposal,  |
| having details about the firm and proposed audit fees.  |
| We hereby declare that our firm is having Head/ Branch offices in the   |
| State Capital of Maharashtra State i.e. in Mumbai for not less than 3 years and   |
| is situated at  |
|   |
|   |
| address proof (photocopy of firm and) of this office is enclosed  |
| address proof (photocopy of firm card) of this office is enclosed herewith.   |
|   |
| We hereby also give an undertaking that the firm's staff deputed for the  |
| audit is proficient in State's/UTs local language, both in oral and written form.  We hereby understand that any information given here if found to be false.   |
| We hereby understand that any information given here if found to be false<br>or misleading will be treated as fraud and appropriate action can be taken in this |
| of finsteading will be treated as fraud and appropriate action can be taken in tins   |
| ragard  |
| regard.   |
|   |
| regard. Yours faithfully,   |
| Yours faithfully,   |
| Yours faithfully,  (Signature and Seal)   |
| Yours faithfully,   |

#### DECLARATION ON LETTER HEAD

Date:-

To,

The Commissioner, Health Services and Mission Director, NHM,
State Health Society Maharashtra,
308, 3rd Floor, Arogya Bhavan,
St. Georges Hospital Compound,
Nr. CST Station,
Mumbai – 400001.

Sir,

Sub: - Declaration.

We M/s. (Name of CA firm) hereby declare that, our firm or any partners of the firm neither have any relation with any NAM/SASM officials nor with any bidder who are in competition with for this assignment and submitting our proposal on our own with reference to advertisement.

(Signature)

(Partner)

Name of CA firm

| Sr.<br>No. | District   | District Ayush<br>Cell (DH) | Ayurvedic<br>Medical<br>Colleges | Drug<br>Testing<br>Lab | DMER | FDA | Horticult<br>ure | Public Health<br>Institute, Nagpur | Haffkin | MMGPA | Total |
|------------|------------|-----------------------------|----------------------------------|------------------------|------|-----|------------------|------------------------------------|---------|-------|-------|
| 1          | Ahmednagar | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| 2          | Akola      | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| 3          | Amravati   | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| 4          | Aurangabad | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| <u>5</u>   | Beed       | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| <u>6</u>   | Bhandara   | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| 7          | Buldhana   | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| 8          | Chandrapur | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| 9          | Dhule      | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| <u>10</u>  | Gadchiroli | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| 11         | Gondia     | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| <u>12</u>  | Hingoli    | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| <u>13</u>  | Jalgaon    | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| 14         | Jalna      | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| <u>15</u>  | Kolhapur   | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| <u>16</u>  | Latur      | 1                           |                                  |                        |      |     |                  |                                    |         |       | 1     |
| <u>17</u>  | Nagpur     | 1                           | 1                                |                        |      |     |                  | 1                                  |         |       | 3     |

| <u>18</u> | Nanded     | 1  | 1 | 1 |   |   |   |   |   |   | 3  |
|-----------|------------|----|---|---|---|---|---|---|---|---|----|
| <u>19</u> | Nandurbar  | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>20</u> | Nashik     | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>21</u> | Osmanabad  | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>22</u> | Parbhani   | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>23</u> | Palghar    | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>24</u> | Pune       | 1  | 1 |   |   |   |   |   |   |   | 2  |
| <u>25</u> | Raigad     | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>26</u> | Ratnagiri  | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>27</u> | Sangli     | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>28</u> | Satara     | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>29</u> | Sindhudurg | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>30</u> | Solapur    | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>31</u> | Thane      | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>32</u> | Wardha     | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>33</u> | Washim     | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>34</u> | Yavatmal   | 1  |   |   |   |   |   |   |   |   | 1  |
| <u>35</u> | Mumbai     | 1  |   |   | 1 | 1 | 1 |   | 1 | 1 | 6  |
|           | Total      | 35 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 45 |