



# National Financial Reporting Authority

*“Creating a Better Financial Reporting Ecosystem”*

Inaugural Address by Shri Nitin Gupta, Chairperson, NFRA

## Webinar On Revenue Recognition: Point In Time (PIT) v/s Over a Period of Time (OPOT) Ind AS 115 (IFRS 15)

*Technical Sessions by:-*



CA Archana Bhutani  
Audit Professional

CA Vikas Kumar  
Audit Professional

### Programme Schedule

Inaugural Address by Chairperson, NFRA	4:00 PM – 4:10 PM
Accountant's Perspective	4:10 PM – 4:45 PM
Auditor's Role and Challenges	4:45 PM – 5:10 PM
Q&A	5:10 PM – 5:25 PM
Vote of Thanks	5:25 PM – 5:30 PM

Wednesday, 25<sup>th</sup> Feb 2026

4:00 PM – 5:30 PM

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### Ind AS 115 (IFRS 15): Five Step Model for Revenue Recognition & Measurement



#### Identify the contract(s) with the customer

A contract is an agreement between two or more parties that creates enforceable rights and obligations. Companies are required to assess whether it is probable that the company will collect the consideration to which it will be entitled in exchange for the promised goods or services.

#### Identify the Performance Obligation

Performance obligations are promises in a contract to transfer to a customer goods or services that are distinct (or a series of distinct goods or services). A company considers whether the company's promise to transfer the good or service is separately identifiable from other promises in the contract.

#### Determine the transaction price

The transaction price is the amount of consideration to which a company expects to be entitled in exchange for transferring promised goods or services to a customer (excluding amounts collected on behalf of third parties). Transaction price may include estimates of consideration that is variable or consideration in a form other than cash.

#### Allocate the transaction price

A company would typically allocate the transaction price to each performance obligation on the basis of the relative stand-alone selling prices of each distinct good or service. If a stand-alone selling price is not observable, the company would estimate it.

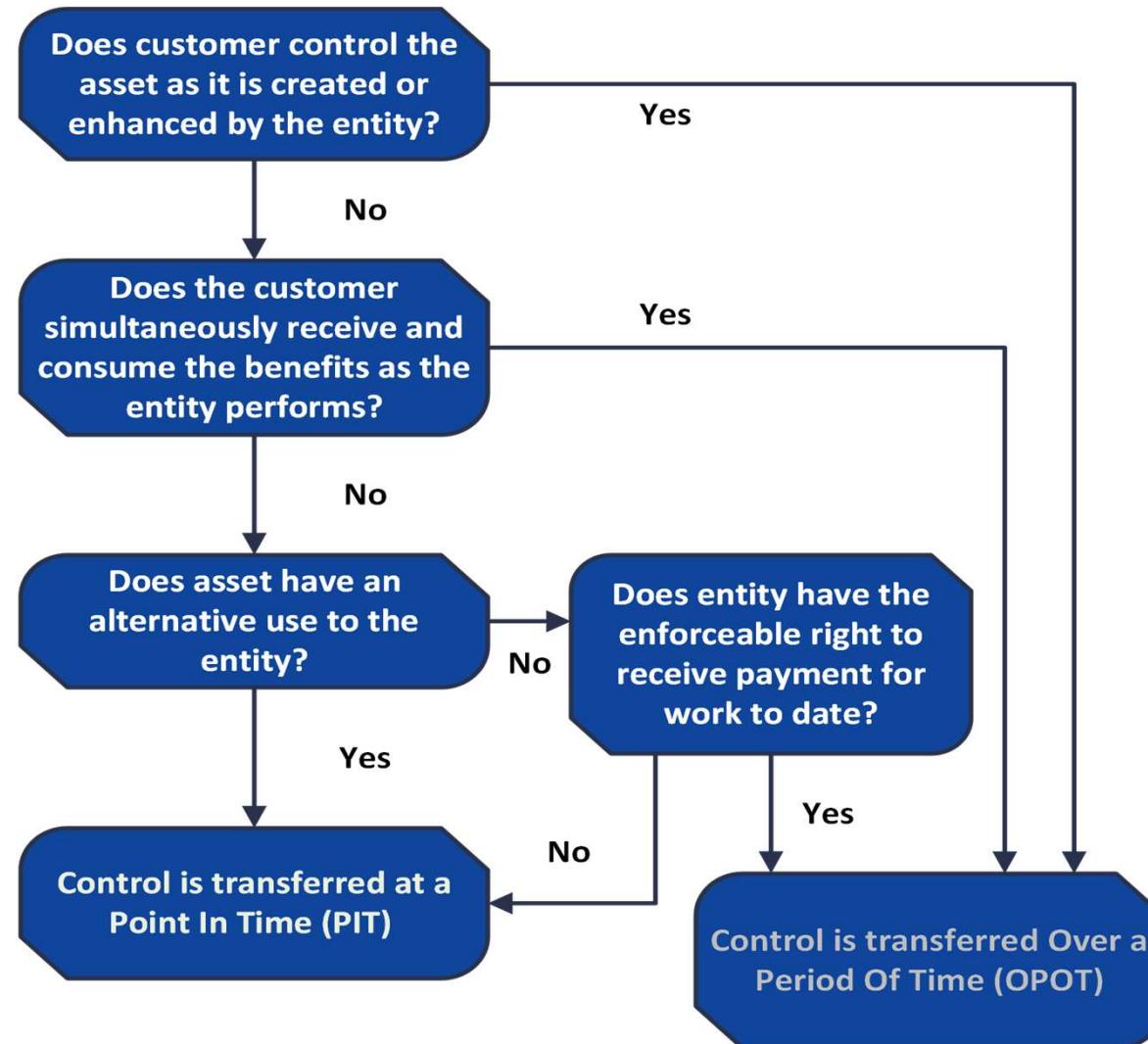
#### Recognize revenue when a performance obligation is satisfied

A company would recognize revenue when (or as) it satisfies a performance obligation by transferring a promised good or service to a customer (which is when the customer obtains control of that good or service).

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### Decision Tree: Whether Revenue Recognition at a Point In Time (PIT) or Over a Period Of Time (OPOT)?



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Snapshot of Audit Life Cycle: Risk-based Approach

