

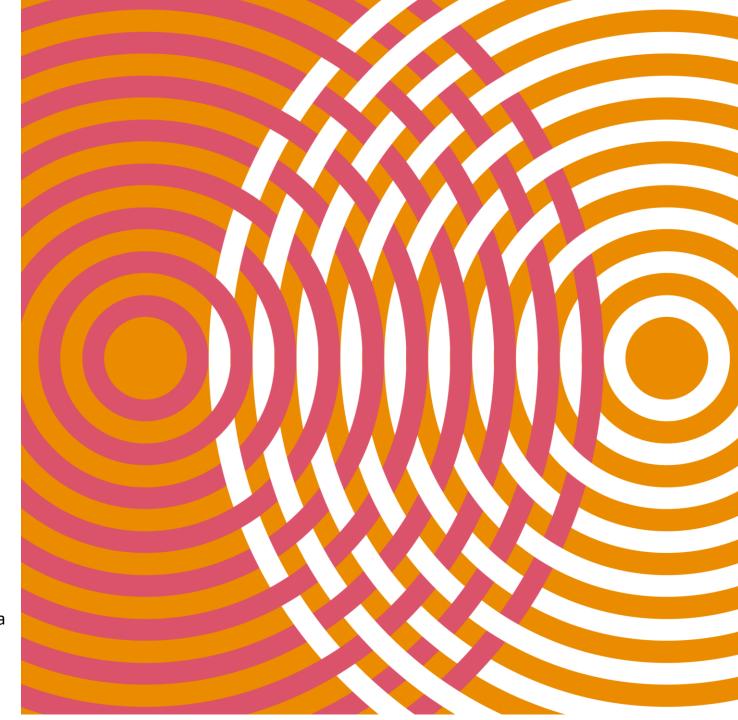
National Conference on Registration System in India

Madhya Pradesh

18-19th July 2024

M. Selvendran

Inspector General of Registration & Superintendent of Stamps, Madhya Pradesh



Challenges in registering documents

Ease of Doing Business Report – World Bank, 2019

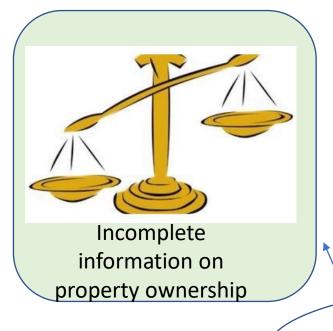
| Indicator | 2020 | 2019 | 2018 |
|-------------------------------|------|------|------|
| Starting a Business | 136 | 137 | 156 |
| Construction Permits | 27 | 52 | 181 |
| Getting Electricity | 22 | 24 | 29 |
| Registering Property | 154 | 166 | 154 |
| Getting Credit | 25 | 22 | 29 |
| Protecting Minority Investors | 13 | 7 | 4 |
| Paying Taxes | 115 | 121 | 119 |
| Trading across Borders | 68 | 80 | 146 |
| Enforcing Contracts | 163 | 163 | 164 |
| Resolving Insolvency | 52 | 108 | 103 |
| Overall Ranking | 63 | 77 | 100 |

- Ranked low for "registering property"
- Due to poor quality of titling status of land/property acquisition and consolidation of large land holdings remains a major challenge – industry, roads, irrigation projects, industries etc
- Impacts both citizens and the economy

Tale of two economic assets - Property Vs Stocks



- Value of Reliance Industries shares traded between Rs 2196 crores to Rs 5332 crores per day
- Clear cut and undisputed
 information of every share/stock
 available company name, share
 ID number, market price and owner
 of share



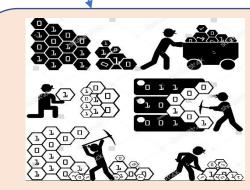


Why we cannot purchase/sell even one square foot on land twice in one day?



titles for property

ownership records



Significant efforts required to ascertain transaction history



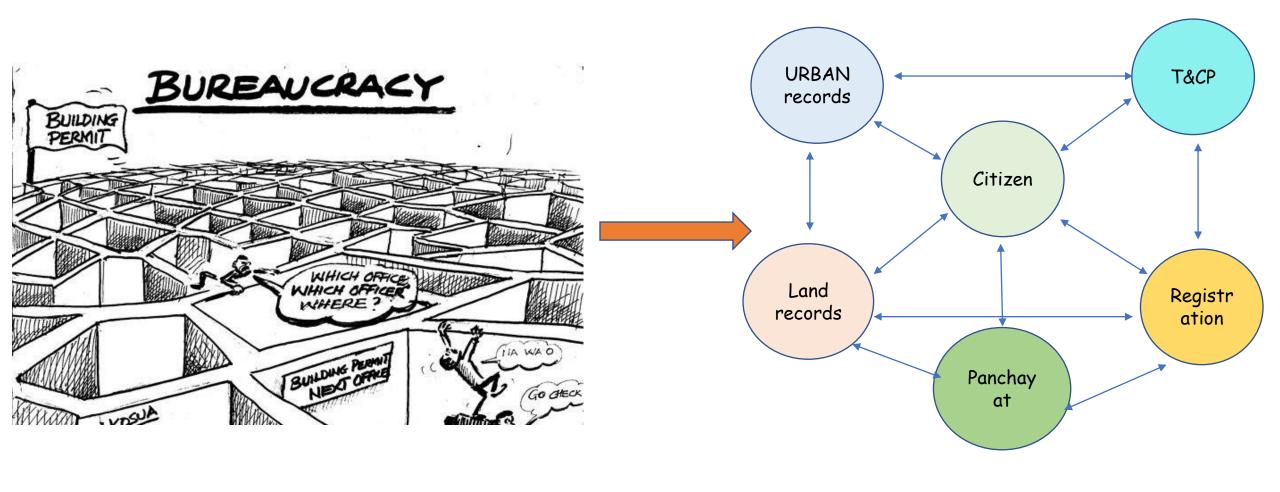
Need to interact with multiple verticals of government

Digital Governance – a hype?.....



• Most states have electronic systems for stamping and registration, yet, citizens face challenges in property related transactions!

Need for a citizen centric strategy.....



Vision: Adopt a "Conclusive Titling" system for management of property records

| Parameter | Requirement | Strategy | |
|----------------|---|---|--|
| Ownership | Digitize all available records | Use of electronic process for management of land records, property records and registration process Digitize legacy records | |
| | Create a secure, tamper proof and transparent system to manage property related records | • Use of Block chain platform for property records management | |
| Area | • Accurate and precise measurement of land/property | Survey of land and creation of geo-referenced maps Use of a CORS based demarcation system for accurate, precise and reliable demarcation/survey of land/property | |
| Location | Accurate and precise location | | |
| Shape/Geometry | Accurate and precise measurement of land/property | | |
| Process | • Legal framework for land titling | Enact law for implementation of land titling system | |

Madhya Pradesh's journey towards digital transformation

SAMPADA 1 2015 till date

- Stamping and registration done through electronic process
- *Integration with*
 - Land records
 - NeSL
 - RCMS
 - Treasury
- Used in all SRO

Learnings

- Significant disparity in property related details – location/area/use
- Dependence on Service providers for registration
- Search report- time and effort intensive
- Related activities were done in physical mode – Collector of Stamps
- Visit to SR office is tedious
- SRO office requires better facilities/modernisation



Digital Transformation enablers

Legal enablers

 Amendments in the Stamp & Registration Acts and Rules

 Legal status for electronic process and data management

Change Management

- Training of staff, service providers & other stakeholders
- Public outreach
- Monitoring
- Grievance redressal

Digital Transformation

- Paperless & Faceless registration
- Registration without office visit
- Guideline preparation
- Collector of Stamps court
- Data Analytics & AI

Geo-referenced Guideline Location (GL) maps



- A guideline location represents a contiguous area with a common set of guideline values (market rates)
- Geo-referencing of all the GL locations in Madhya
 Pradesh has been done
- Module for change in area of GL available and used during annual GL revision activity
- System Determines the geo-location of a property being transacted

Determination of stamp duty & regn charges

Geo co-ordinates of a property

- SAMPADA mobile app
- Geo-referenced cadastral maps
- Geo referenced urban property map
- "Drop pin" feature of google maps/mapmyindia

Property use type

- Land records
- Municipal property tax records
- Electricity connection type

Constructed area

- Property tax records
- Land records
- Satellite image analysis

Stamp duty & Registration charge calculation

- System calculates the duty
 & regn charges based on information from data
 custodians
- Citizen can make changes if data is incorrect
- Deviation report made available to SRO
- Decision taken by SRO on deviation report

Proximity to roads

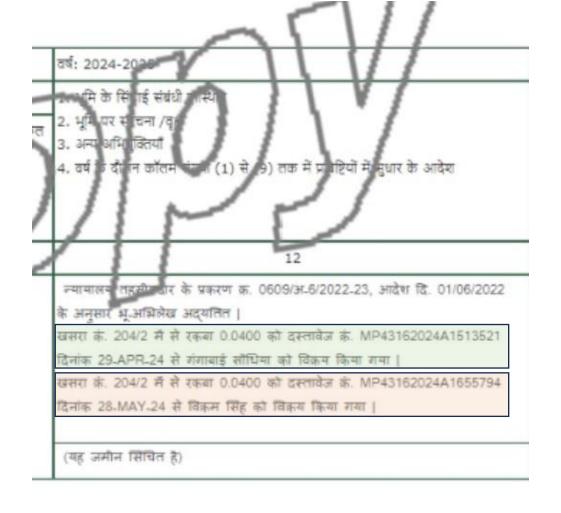
- Road network maps of govt
- Google maps/mapmyindia

Legacy record digitisation



- All documents registered in SAMPADA 1 have been migrated to SAMPADA 2
- Physical copies of documents (pre-SAMPADA 1) are being scanned and uploaded in SAMPADA 2
- Any document referred to in a registration process will require linkage to the legacy document
- Process in place for delivery of legacy document in 2 3 days of application
- Creation of document chains based on common transaction history

Mutation of ownership in RoR, charge creation and management



- Any charge created/removed shall be recorded on the original document as a stamp
- Integration with land records portal, revenue courts portal and property tax portal of local bodies leads to automatic case registration and charge creation in land records
- Integration with CERSAI, NeSL, Civil courts etc in process
- Assists in updating information of the property post registration— ownership, charges, interests, rights, encumbrances etc

Paperless registration process

 API based integration with 20+ Data custodians/Service providers

Identity verification/KYC

- Individuals Aadhaar e-KYC /PAN
- Legal persons -RoC portal/GSTN number/PAN for

Property verification

- Agricultural land Land records portal
- Urban properties e-Nagar Palika portal
- Rural properties Panchayat portal, SVAMITVA

Do Not Seek
Information
already available
with govt/data
service
providers/data
custodians

Document signing

• Electronic signing of documents

Photographs of properties

• SAMPADA mobile app

Maps

- Digital cadastral maps from land records
- Pre-mutation sketch

Link documents

 Legacy document digitisation

Document delivery

 Electronic delivery and verification of documents

Mode of registration

Office visit

- Token issue against booked slot
- Registered document to be delivered through email and whatsapp immediately after registration
- SR Office modernisation to be done

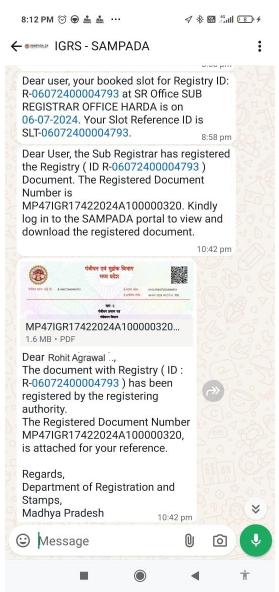
Interactive video-KYC

- Registration without office visit
- Parties appear before SR through VC (v-KYC)
- SR examines document, interacts with the parties and decides on registration of document

Non-Interactive video-KYC

- Registration without office visit nor live interaction with SR
- Parties record video declaring document execution, verify each other and submit document for registration
- SR decides on registration based on examination of the submitted document and video

Dematerialisation of registered documents



- Physical copy/Print out of document shall not be provided after registration
- Electronic version of document shall be delivered by email+SMS+whatsapp immediately after registration
- Verification of documents by use of QR code or use of "verify" feature in SAMPADA portal

Collector of Stamps court cases

- Case management system module developed in SAMPADA 2 in which entire work flow is electronic
- As soon as document is impounded it is transferred to CoS court, a case is registered and party is given date and time for appearance/submission of reply

Data Analytics & AI

- Determination of market value of properties during revision of GL rates
- Detection of under stamping/evasion of registration charges payment
- Performance management & Grievance redressal
- Preparation of deed templates

Sampada 2.0 Workflow



Initiation of Registration



Property Selection

Data fetched from custodian dept, Geotagging of property with photograph



Party Identification

Aadhar based e-KYC completed for all transacting parties & witnesses



Payment

Stamp duty & all other fees paid online through Cyber Treasury in a Single transaction



Execution

Template based deed is auto drafted and deed is executed online through e-Sign or Digital
Signature



Book Slot for Registration

Party book the slot for registration through physical appearance



Office Based

Registration by physical appearance in SRO

Submission

Video is submitted post e-Auth for registration



Party book the slot for video interaction

Declarations

Video is recorded for oath & declaration



Al assisted VKYC based Liveliness check of party



Faceless Non-Interactive

Submission of document for reg. by V-KYC



Faceless Interactive

Registration by video based virtual appearance



Registration Mode Selection

Based on the selected Instrument, registration mode is available with 3 options



POWER TO THE PEOPLE



Interactive Video-KYC based Registration

Inspector General of Registration & Superintendent of Stamps, Madhya Pradesh

Citizens Banks/ Other stakeholders makemytrip equivalent Service for property registration **Providers NGDRS SAMPADA** State 2 State...n **UIDAI** Land records **CERSAI** e-Sign SP NeSL PT register

NGDRS based registration ecosystem

- Create an interlinked eco-system for stamping and registration
- Option for citizen to choose
 - Channel of registration
 - Mode of registration
 - Benefit of lower stamp duty due to differential duty in different states
- Information on property including charges, interests etc made available to citizen with less effort





IT IS NOT THE CRITIC WHO COUNTS...

THE CREDIT BELONGS TO THE MAN WHO IS ACTUALLY

IN THE ARENA,

WHOSE FACE IS MARRED BY DUST AND SWEAT AND BLOOD,

WHO STRIVES VALIANTLY:

WHO ERRS, WHO COMES SHORT AGAIN AND AGAIN...

AND WHO AT THE WORST,

IF HE FAILS, AT LEAST FAILS WHILE

DARING GREAT