

Government of Haryana  
Department of Industries & Commerce

08 MAY 2012

Government Order

No. 2/2/2010-4-IB-II Dated 20-04-2012

Subject: Guidelines regarding approving of more than one firm in Rate Contract cases finalized by the High Powered Purchase Committee.

It has been observed that in the matters of Rate Contracts for store items, it may be difficult to assess the quantity at the indenting stage or the L<sub>1</sub> bidder may not have sufficient manufacturing capacity to meet the entire estimated/ indented quantity/ requirement. Accordingly, it has been decided that the HPPC may, wherever considered expedient that more than one suppliers/manufacturers should be kept on the rate contract, it may so decide on case to case basis subject to the following conditions:-

- (i) The number of supplier parties on the rate contract should generally be restricted to three (except in case of rate contracts for Cement supplies where more than this number may need to be retained on the rate contracts) ;
- (ii) Where more than one bidder is retained on the rate contract, the bidders at L<sub>2</sub>, L<sub>3</sub>, and L<sub>4</sub> and so on and so forth may be given a counter-offer to match the rates finalized with the L<sub>1</sub> bidder and only such of the other bidders shall be retained on the said rate contract where other bidders, in their order of quote, agree to match the lowest bid price;
- (iii) A preferential treatment of 10% should be given to the L<sub>1</sub> bidder for allocation of the order quantity at the time of placement of orders provided he is in a position to supply such quantity. In case the L<sub>1</sub> bidder fails to adhere to the schedule of supplies as per commitment, indenting Departments may allocate the balance quantity among those who have a better track record in performance of the supply contract, preferably on a pro-rated basis.

  
Y.S. Malik  
Financial Commissioner & Principal Secretary to  
Government of Haryana,  
Industries & Commerce Department.

**Government of Haryana  
Department of Industries & Commerce**

Endst. No. 2/2/2010-4-IB-II

Dated, the 04.05.2012

A copy is forwarded to the following for information and necessary action:-

1. All the Administrative Secretaries to Government of Haryana.
2. All the Heads of Departments.
3. All the MDs/CEOs of Boards and Corporations.
4. All the Divisional Commissioners in the State of Haryana.
5. All the Deputy Commissioner in the State of Haryana.
6. Registrar, Punjab & Haryana High Court.

*Ram Lal Singh*  
Superintendent IB-II,

for Financial Commissioner & Principal Secretary to  
Government of Haryana,  
Industries & Commerce Department.

Endst. No. 2/2/2010-4-IB-II

Dated, the 04.05.2012

A copy each is forwarded to the Senior Secretaries / Secretaries / Private Secretaries to the Chief Minister / Ministers for kind information of the Chief Minister / Ministers.

*Ram Lal Singh*  
Superintendent IB-II,

for Financial Commissioner & Principal Secretary to  
Government of Haryana,  
Industries & Commerce Department.

Endst. No. 2/2/2010-4-IB-II

Dated, the 04.05.2012

A copy is forwarded to the followings for information and necessary action:

1. Director, Supplies & Disposals, Haryana, Chandigarh.
2. The Principal Accountant General (Audit), Haryana, Sector 33, Chandigarh.

*Ram Lal Singh*  
Superintendent IB-II,

for Financial Commissioner & Principal Secretary to  
Government of Haryana,  
Industries & Commerce Department.