

Government of Haryana
Department of Industries & Commerce

07 JAN 2019

Notification

CFMS No. 112

Dated: 03.01.2019

AD(Admin)(o.l.)

No. 2/2/2016-4IB-II

Subject:- Concessions/ benefits in Public Procurement to Startups/First Generation Entrepreneurs in the State.

In order to strengthen Startup movement in the State, to provide opportunity to Startups to scale up and to allow them to compete with experienced entrepreneurs and companies in Public Procurement by relaxing the norms for Public Procurement for them, it has been decided that the concessions/benefits as allowed to MSEs of the State as provided in "Haryana State Public Procurement Policy for MSMEs-2016 dated 20.10.2016 and further amendment dated 23.04.2018" in the matter of Tender Fee, EMD, Performance Security, Turnover, Past Performance & Experience and Purchase Preference will also be provided to 'Startups' of the State by considering them to be at par with Micro & Small Enterprises (MSEs) subject to the condition that the Startups shall be required to meet the other quality and technical specifications as part of qualifying requirements of the procurements. The concessions/ benefits will be as under:-

Proposed Concessions/benefits in Public Procurement to Startups/First Generation Entrepreneurs in the State			
Sr. No.	Area as part of Qualifying requirements	Concessions/benefits may be allowed to Startups/First Generation Entrepreneurs	Eligibility for Startups/First Generation Entrepreneurs for the concessions/benefits
1.	Tender Fee	Exemption on the payment of Tender Fee subject to fulfillment of conditions as per eligibility	a. The entity is declared as a 'Startup/First Generation Entrepreneurs' as per provision contained in Haryana Government, Industries & Commerce Department Notification No.49/43/2015-4IB1 dated 17.04.2016 notifying the scheme of "Start-ups/First General Entrepreneurs" in the State or as amended from time to time. b. The Startup will be required to submit the relevant information as above as part of technical bid of the relevant public procurement tender to claim the benefits/concession as mentioned. c. Startups who have filed Entrepreneurs Memorandum/ Udyog Aadhaar Memorandum in Haryana in respect of the manufacturing/works/services, participate directly in tender and not through any intermediaries (their dealers/ agents/ distributors), will not subcontract to any other firm and to carry the entire manufacturing/ works/ services at their enterprise
2.	Earnest Money Deposit (EMD)	Exemption on the payment of Earnest Money Deposit (EMD) subject to fulfillment of conditions as per eligibility.	
3.	Performance Security	90% concession on Performance Security as applicable to other Haryana based firms subject to fulfillment of conditions as per eligibility	
4.	Turnover	Concession of 80% on Turnover condition imposed as qualifying criteria.	
5.	Past Performance & Experience	Exempted in respect of past Performance & Experience as part of Qualifying Requirements of the tender subject to fulfillment of conditions as per eligibility.	
6.	Purchase Preference	Upto 50% of the total tendered quantity provided quoting price within band of L-1+15% by bringing down their price to L-1 and subject to condition that it agrees to fulfillment of other terms & conditions of the tender and further subject to fulfillment of conditions as per eligibility. This ceiling of upto 50% Purchase Preference also includes the Purchase Preference available to Haryana State based MSEs as per above referred policy dated 20.10.2016 & amendment 23.04.2018.	

EA-II

This issues with the concurrence of Finance Department conveyed vide their U.O. No. 1/48/2016-4FD III/17106 of dated 22.11.2018.

The above instructions may be brought to the notice of all concerned and shall be applicable to all the tenders floated/ invited after issue of these instructions.


Devender Singh
Additional Chief Secretary to Government Haryana,
Industries & Commerce Department

Dated: 03.01.2019

Endst. No.2/2/2016-4I-B II/

A copy of the above is forwarded to the following for information and necessary action:-

1. All the Administrative Secretaries to Government of Haryana.
2. All the Heads of Departments, Govt. of Haryana.
3. All the MDs/ CEOs of Boards/ Corporations/ Federations in the State of Haryana.
4. All the Divisional Commissioners in the State of Haryana.
5. All Deputy Commissioner in the State of Haryana.
6. Registrar, Punjab & Haryana High Court.



Superintendent Industries-II,
o/c For Additional Chief Secretary to Government Haryana,
Industries & Commerce Department

Dated: 03.01.2019

Endst. No.2/2/2016-4I-B II/

A copy of the above is forwarded to the following for information and necessary action:-

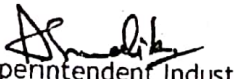
1. Director, Supplies & Disposals, Haryana, Panchkula.
2. Principal Accountant General (Audit), Haryana, Sector-33, Chandigarh.


Superintendent Industries-II,
o/c For Additional Chief Secretary to Government Haryana,
Industries & Commerce Department

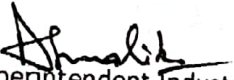
Dated: 03.01.2019

Endst. No.2/2/2016-4I-B II/

A copy of the above is forwarded to the Controller, Printing & Stationery Department, Haryana, Chandigarh with the request that above notification may be published in Haryana Govt. Gazette Ordinary immediately and 50 copies thereof be supplied to this department.


Superintendent Industries-II,
o/c For Additional Chief Secretary to Government Haryana,
Industries & Commerce Department

A copy of the above is forwarded to the Additional Chief Secretary to Government Haryana, Finance Department for information.

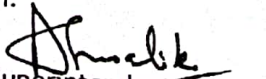

Superintendent Industries-II,
o/c For Additional Chief Secretary to Government Haryana,
Industries & Commerce Department

To,
Administrative Secretary to Government Haryana,
Finance Department

U.O.No.2/2/2016-4I-B II/

Dated: 03.01.2019

A copy of the above is forwarded to Sr. Spl. Private Secretaries/ Spl. Private Secretaries/ Private Secretaries to the Chief Minister/ Ministers for their kind information.


Superintendent Industries-II,
o/c For Additional Chief Secretary to Government Haryana,
Industries & Commerce Department

To,
Sr. Spl. Private Secretaries/ Spl. Private Secretaries/
Private Secretaries to the Chief Minister/ Ministers
U.O.No.2/2/2016-4I-B II/

Dated: 03.01.2019