

**Date: 23.09.2025**

## **Expression of Interest (EOI)**

### **For Participation in the Hearing Aid Sale Counter (HASC) at AYJNISHD (D), Mumbai**

Ali Yavar Jung National Institute of Speech and Hearing Disabilities (Divyangjan), Mumbai, invites Expressions of Interest from reputed hearing aid manufacturers and distributors for participation in the proposed Hearing Aid Sale Counter (HASC). The initiative aims to provide advanced hearing aid technology to beneficiaries at affordable prices under a "No Profit-No Loss" model.

#### **Scope of Collaboration:**

Participating companies will be expected to:

- Supply hearing aids at dealer's price across all styles (Body level, BTE, RIC, ITE, ITC, CIC, CROS, BC).
- Provide trial pieces, programming software/hardware, accessories, and training to AYJNISHD clinicians.
- Replace/upgrade trial units as needed.
- Share a comprehensive price list and service center directory.
- Ensure warranty coverage and supply batteries with each device.
- Facilitate service and repair through authorized centers nationwide.
- Accept monthly payments for devices sold.
- Enter into a formal Memorandum of Understanding (MoU) with AYJNISHD(D)
- Proceed hearing aids will be tested for Electro Acoustic Analysis before delivery to the beneficiary by the institute.
- Every hearing aid sold will have warranty card & batteries.

#### **Training & Quality Assurance:**

The HASC will serve as a hands-on training platform for audiology students and professionals. All hearing aids will undergo Electro Acoustic Analysis prior to delivery to ensure quality and performance.

#### **Processing Charges:**

AYJNISHD(D) will collect 5% of the hearing aid cost from beneficiaries as a processing fee.

Interested parties are invited to submit their EOI along with company profile, product catalog, and terms of engagement to AYJNISHD(D), Mumbai.

The last date of applying for Expression of interest is one week from the date of issue of this EOI.

Sd/-  
HOD Audiology

Sd/-  
Director